
Most people can figure out what they want. That's relatively easy. But figuring out how you're going to get it takes a bit more thought.

So to help you along the way, here's five steps that lead across the bridge from where you are now to where you want to be. Let's look at the steps.

1. Being

This is what is inside you right now: a mix of what you were born with and a mix of how you were brought up plus your total life experiences so far.

This is what makes some people know they will be a musician or a doctor or a soldier or a teacher. The key question you have to ask yourself is what is at the heart of your being?

2. Knowing

Knowledge and knowing stuff has always been a central part of human existence from the earliest times, but today we live in a knowledge based economy. If you've got the knowledge you're in the economy! What you know sets your value and is core to getting what you want.

3. Creating

We're not just talking about doing and taking action to get stuff done. What we're talking about is creating new things. New products and services that are either totally new, or more likely and perhaps less risky, variations on accepted ideas.

And it's not just about creating one thing and calling it a day. It's about creating many things. Don't get sidetracked by trying to do it all yourself. Look to your core skills, the things you're good at, and then delegate the rest. Major achievements are not done by one person alone.

4. Giving

In giving we receive. The more you give out the more you get back. The key principle is to give more in use value than you get back in monetary value. This is at the heart of getting the money you need so you can spend it to have what you want.

5. Having

So here we are at step 5. You've got what you want. But hang on a second. Although we've worked forward from Step 1 to get to step 5, you might find it better to work back from step 5 to step 1 when you're planning.

By figuring out what you want, and where necessary putting a price to it, you can figure out how much money you'll need to make. This is a lot more specific than just saying you want to be a millionaire! It's also far less of a stretch and more likely to produce short-term results!

That means you can work out how much you have to give and at what sort of price and to how many people. You can then look at what you're going to create because there's no point in creating anything if people don't want it. (Hint: think multiple revenue streams.)

And now we're back to figuring out what it is you need to know in order to create products and services that people will want. Plus, figuring out how to build the business structure around you that you'll need. (Hint: think automation and delegation.)

And finally we arrive back at the start at step 1 to consider what it is that's at the heart of your being that will drive you forward and help ensure you complete all five steps. Bon voyage. It's going to be a fabulous journey! Enjoy!